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Issue IV, Year 2005

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[Tim Wellmann, CPPB](#)

Seasons Greetings to my RMGPA friends,

I write this with mixed emotions as my year as your 2005 RMGPA president comes to an end. Serving as your president was a rewarding experience for me, both professionally and personally, and one I will never forget. To say the least, I was inspired by the spirit and professionalism of both the membership and your 2005 Board of Directors.

It was a challenging yet successful year for your 2005 Board. They have many accomplishments of which to be proud. With the creation of the 2004 Strategic Plan, not only were goals established, but many were achieved as well.

Let's review 2005:

- ❖ Adopted the RMGPA Rewards Program (January)
- ❖ Establish Goals by Board Position (March)
- ❖ Formed Chapter of the Year Application Committee (March)
- ❖ Launched the new Chapter website (May)
- ❖ Achieved Chapter Showcase recognition (August)
- ❖ Enhanced the Reverse Vendor Trade Show (November)
- ❖ Amended and voted on changes to the RMGPA BY-Laws (December)

I thank the Executive Board as well as our Committee chairs and their respective members. Your support throughout the year was outstanding and your efforts are appreciated.

To ensure that we met and are meeting the needs of membership, I request that members fill out a **2005 RMGPA Satisfaction Survey** that is now available on the chapter website. This will provide us valuable feedback as to what you, the members, want RMGPA to become and how this organization can better meet your needs.

We will soon have a new slate of Officers and Board Members eager to lead us in 2006. I ask that you step up when called upon by these individuals so that RMGPA can continue advancing our professionalism in the field of public procurement.

In 2006, the RMGPA board is considering:

- ❖ Increased Scholarships (January)
- ❖ Issuing our first RMGPA Rewards (March)
- ❖ Applying for Chapter of the Year (March)
- ❖ Electronic Voting for Chapter Elections (December)
- ❖ Establish guidelines for the management of the Chapter website (TBD)
- ❖ Software for managing Chapter finances (TBD)

❄ Letter from the President (Continued)

RMGPA is seeking volunteers to serve on the Board and chapter committees, which are necessary for the continued success of the chapter. Please contact any one of your Board members for more information on how to become a chapter volunteer.

In closing, it was a privilege and honor to serve as your president and I hope that I have made some significant contributions to the betterment of our organization. I would like to wish each of you a safe and happy holiday season to share with your family and friends.

It has been my pleasure to serve you as President of RMGPA for 2005!

Sincerely,

Tim Wellmann, CPPB
President

“When the student is ready, the teacher will appear”
Quoted: Mark Towers, 2005 RMGPA Winter Conference

❄ Achievements September through November, 2005



New CPPB's

Colorado

Shari Ashley, CPPB and **Stacy Owen, CPPB**
Colorado Department of Labor & Employment

Utah

Connie Muter, CPPB
City of St. George

David Carey, CPPB
City of Fort Collins



PEACE



*Q. What do reindeer say before telling you a joke ?
A. This one will sleigh you !*



You, Your Agency and NIGP

John Stephen CPPO, CPPB
2005 RMGPA Past President

Last summer I heard individuals talking about the increase of costs for classes, NIGP Forum, and increased staffing at NIGP. In June of 2005 I sent an e-mail to Ron Watkins, the 2005 NIGP President, who forwarded my message to Rick Grimm, the Chief Executive Officer of NIGP. This is a short summary of what Rick Grimm sent to me.

Rick said that significant cost increases for NIGP classes is simply not true. The 1-, 2- and 3-day classes were held to \$0 increases for the 2-1/2 year period spanning 2002, 2003, and midway through 2004. The NIGP staff recommended \$0 increases to the NIGP Board as a result of struggling budget woes from state and local governments - even though costs to co-host these classes with the chapter were increasing. With the advent of the LEAP program, the Board approved a modest \$25 increase effective July 2004 and another \$25 increase effective July 2005. This means that, for a 3-day face-to-face educational program, fees have increased a total of 10% over a 4.5 year period or an average of 2.2% per year. 1-day classes averaged a 4.4% annual increase with a 3.7% annual increase for the 2-day class.

Individuals taking NIGP coursework who are not NIGP members are paying higher rates. This is a logical benefit of national membership. However, these fees for non-members and Chapter-only members have increased at the same pace as national member fees. Currently, a non-member will pay \$800 for a 3-day class vs. \$700 for a Chapter-only member vs. \$525 for a national member. Again, these variances are intended to encourage professionals to join the national organization and to reap all of the benefits of national membership. By the way, non-members attending NIGP classes represent less than 10% of the student population. In contrast, about 25% are Chapter-only members and over 65% are national members.

One of the largest increases has occurred with the annual Forum - which has seen an average annual growth in fees of 4.4% since 2002. Effective 2004, the NIGP Board eliminated the requirement that a local NIGP Chapter be responsible for raising dollars to support the various social activities during Forum. While this was a great decision by the Board, it also meant that the financial burden had to be shifted to the exhibitor and the delegate in terms of higher fees.

NIGP verified conference registration fees charged by other purchasing-related associations and found that NIGP is very competitive. Based on 2003 data, here's what they found:

- Institute for Supply Management (ISM) - A range of \$995 to \$1275 (2 ½ days)
- National Association of Education Buyers (NAEB) - A range of \$595 to \$895 (3 days)
- National Contract Management Association (NCMA) - A range of \$475 to \$675 (2 days)
- American Production and Inventory Control Society (APICS) - A range of \$999 to \$1,349 (3 days)

The annual rate increases for member dues has averaged 1.9% for the last 4.5 years.

Regarding the 25% growth in staffing, the growth will occur within the budget parameters set for modest fee increases in FY2005-06. NIGP is NOT passing the additional expense of staff on to the membership. In fact, they are working hard to generate non-dues revenue and non-member revenue for several years to ensure that growth was not placed on the back of the membership. Alternative funding strategies include NIGP Code royalties, corporate sponsorships of the Forum, solid performance on the Products Expo, and a share of revenues from the U.S. Communities program as one of five national sponsors.

So I hope this gives everyone some perspective on the cost of NIGP classes, membership dues and the increase of staff. If you or your agency is planning on becoming certified or taking classes, it would make sense to be come a member of NIGP. They also offer so much more...NIGP allows your agency to connect with procurement professionals, receive a comprehensive series of educational seminars at special member-only discounts, provide technical and consulting services tailored to your agency's needs, and access to the members-only section containing searchable databases of technical specifications and career opportunities, and that is just a start.

So, you owe it to you and your agency to check it out if you're not a member. For complete information on NIGP, please go to www.nigp.org.



Reverse Vendor Trade Show

I want to thank all of the agencies who participated in the Reverse Vendor Trade Show. It was a long afternoon; you had a big part in making this a successful show again this year. Thank you, Mike Thomas, and your committee for putting this all together for us. RMGPA appreciates all that you have done to make this year's RVTS a success.

2005 Winter Conference

RMGPA had 128 members who attended this year's Winter Conference. Thank you all for attending. This year's conference was held at the Antler's Hotel in Colorado Springs. What a beautiful hotel.

We began Thursday morning by having Mark Towers speak to us on "Courageous Communication & Conversations in the Workplace." Mark not only spoke to us, he also entertained us with magic. I think everyone enjoyed listening to Mark's presentation.

Breakout Sessions

Steve Murray: Are We Speaking the Same Language?

Steve Gess & Curt DeCapite: A+B Bidding-Innovative Contracting and Other

Joint session - Jim O'Neill:, Public Private Partnerships- Oldest New Game in Town

Eileen Gonzales: Measuring Our Value As Public Procurement Professionals

Thursday evening, those who attended took part in solving a murder mystery. This mystery was put on by the Red Herring Company. We all discovered it is very difficult to solve the "Who Done It." Carl Pickett from Westminster was Santa Claus. He looked great playing this part. If you need a Santa, give Carl a call.

Friday morning, Mark Towers spoke to us about "How to Stay Up No Matter What Comes Down." This was a very informative and positive topic. And he entertained us with more magic - - a great way to end the conference.

Conferences coming soon

March 16, 2006
Lakewood Culture Center

Summer 2006 Conference
June 1 & 2, 2006, we are going to visit
our neighbors to the north.
Cheyenne, WY
The Plains Hotel



DISTINGUISHED SERVICE AWARD

This year, the Distinguished Service Award was presented to Pete Toth, Purchasing Manager at the City of Arvada. He exemplifies purchasing as a profession, rather than just a job. Through his work, he has improved the Purchasing Division's image at the City of Arvada. He has been a great asset to the Purchasing Profession for numerous years and has influenced many in RMGPA over the years. In June 1994, Pete received his CPPB Certification. He served as our Programs Chairperson from 1998-1999 and since then, has continued to support our organization on the Programs Committee. He was a key facilitator behind the development of RMGPA's first reverse vendor trade show program. A lot of what Pete has accomplished has been done behind the scenes and is not evident to the general membership. His efforts are recognized and appreciated.



**CONGRATULATIONS
PETE!!**



Rocky Mountain Governmental Purchasing Association

DEDICATED TO EXCELLENCE IN PUBLIC PURCHASING

NOMINATION FOR AWARD

INDIVIDUALS MAY NOMINATE ANY RMGPA MEMBER, INCLUDING THEMSELVES.
NOMINATION IS DUE BY JANUARY 6, 2006. PLEASE FAX NOMINATION FORM TO GINA ABBOTT AT
(719) 520-6396

NOMINATION FOR () MANAGER OF THE YEAR
() BUYER OF THE YEAR

ALL NOMINEES WILL BE INVITED TO SUBMIT AN APPLICATION.

NAME OF NOMINEE:

AGENCY:

AGENCY ADDRESS:

CITY/STATE/ZIP:

TELEPHONE NUMBER:

EMAIL ADDRESS:

NAME AND PHONE
NUMBER OF PERSON
SUBMITTING NOMINATION:

CRITERIA:

- CONTRIBUTION(S) TO THE PROCUREMENT PROFESSION
- CONTRIBUTION(S) TO THE PERSON'S AGENCY
- CONTRIBUTION(S) TO THE CHAPTER (RMGPA)
- CONTRIBUTION(S) TO NATIONAL ORGANIZATION (NIGP)
- PROFESSIONAL CERTIFICATION(S)

THE SELECTED BUYER AND MANAGER OF THE YEAR WILL RECEIVE A \$300 AWARD TO BE APPLIED TOWARD THE COST OF ANY RMGPA OR NIGP SPONSORED CLASS, OR REGISTRATION TO NIGP'S ANNUAL FORUM.

USING THE CRITERIA LISTED ABOVE AS THE BASIS FOR YOUR RECOMMENDATION, PLEASE STATE YOUR REASONS FOR NOMINATING THIS PERSON. (A SEPARATE SHEET OF PAPER MAY BE ATTACHED, IF NECESSARY.)

PLEASE FAX NOMINATION FORM TO MARY KIRSCHMER, 303/688-0750.



Happy Holidays All!

At the time of this writing, all of the year-end expenditures were not in. However I wanted to share some "different" financial numbers with the membership for year-end. Enjoy!

- 838 Emails received from Board members
- 285 Emails received from Tim (you're alright Tim!)
- 75 Number of website transactions in September
- 69 Number of website transactions in October
- 196 Number of website transactions in November
- 366 Number of active members reported at Winter Conference
- \$18,015 Amount of money generated via the website in November
- 21 Number of bank statements balanced
- 82 Number of checks issued
- 11 Standing Committee Chairs
- 1 Treasurer!

I am honored to serve as your 2006 Treasurer. Thank you for providing me this great opportunity and entrusting me to perform this position in 2006. Have a great holiday season and a very Happy New Year!



*Q. Why does Santa Claus go down the chimney on Christmas Eve?
 A. Because it soots him.*



RMGPA BOARD OF DIRECTORS

POSITION	OFFICER	E-Mail	PHONE
President	Tim Wellmann CPPB	Twellmann@ci.arvada.co.us	(720) 898-7094
Vice President	Dirk Banks CPPO, CPPB	Dbanks@ncwcd.org	(970) 662-2292
Secretary	Linda Trimble CPPO	Ltrimble@ci.wheatridge.co.us	(303) 235-2811
Treasurer	Lynn Baca	Lbaca@co.adams.co.us	(303) 654-6049
Past President	John Stephen CPPO, CPPB	Jstephen@fcgov.com	(970) 221-6777

STANDING COMMITTEES

POSITION	CHAIRPERSON	E-Mail	PHONE
Awards	Mary Kirschmer CPPB	Mary.kirschmer@dcsdk12.org	(303) 387-0396
Education	Nancy Trontell CPPB	Nancy.trontell@lottery.state.co.us	(719) 546-5211
Elections	Linda Meserve CPPB	Linda.meserve@purchasing.colostate.edu	(970) 491-6611
Historian	Susan White CPM	Susan.white@cityofthornton.net	(303) 538-7588
Legislative	Liz Estrada CPPB	Lestrada@co.adams.co.us	(303) 654-6052
Membership	Terri Kindsfather CPIM, CPPB	Terkin@lakewood.org	(303) 987-7673
Newsletter	Fran Mueller CPPO	Fmueller@jeffco.us	(303) 271-8589
Programs	Cindy Joy CPPB	Cjoy@jeffco.k12.co.us	(303) 982-6757
Public Relations	Victoria Weskamp CPPB	Vweskamp@jeffco.k12.co.us	(303) 982-6763
State/Local	Susanna Lienhard	Susanna.lienhard@state.co.us	(303) 866-2354
West Slope	Julie Hendricks CPPB	Julieh@gicity.org	(970) 244-1484