



High Notes



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Issue II, Year 2003

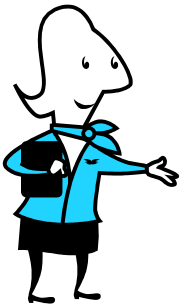
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* Letter from the President

Renee Wersch, CPPO

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My Fellow RMGPA Members!

As spring flowers begin to bloom, I am reminded of new beginnings, much like the many new faces at our spring conference and our newly certified professionals. With our busy daily lives and the many things going on around us (the war in Iraq, the drought in our state, and declining budgets) it is sometimes difficult to focus

on the many things that enrich our lives. As such, it is my pleasure to inform you that our Spring Conference at the Lory Student Center, Colorado State University in Fort Collins, was very well attended and a huge success. As usual, our programs committee did an outstanding job. Jennie Readey, CPPO, CPPB, presented "Ethics for Purchasing Agents" in the morning and Preston J. Leavitt, Ph.D, presented "Conflict Resolution/What You Heard Is Not What I Meant" in the afternoon.

Based on the evaluations submitted, both speakers were very well received. Please know that your efforts to complete the evaluations are greatly appreciated and we take your comments and suggestions seriously. Open Forum is a time for everyone to participate, bring new ideas and ask questions. Several comments were received regarding the topics submitted for discussion and we are taking steps to ensure we have a more productive session at our Summer Conference. As President, it is my job to facilitate the discussion and I plan to do some research into the topics submitted to ensure

* Letter from the President (Continued.....)

we have a better understanding of the subject matter and the objective desired prior to opening the topic for discussion.

Other comments were received regarding the appearance of certification on some name badges and not on others. Please know that we value the time and effort spent on obtaining certification and make every effort to display it on the name badges. However, we must rely on the individual member to inform us as to how you would like to see your name on your badge. Every conference registration form has a place to list conference attendees and it states, "List each attendee by name (as preferred on name badge)." It is up to the member to state their preference at that time, as we use the list created from the registration forms to prepare the name badges. While we try to keep up with new certifications and re-certifications, we do not necessarily have a list other than the membership roster, the information for which must be updated by each member.

Moving forward, I recently had an opportunity to preview the program agenda for our Summer Conference in Aspen, Colorado, scheduled for June 5 and 6. Rick Grimm, CPPO, CPPB, Chief Executive Officer, NIGP, will be our first speaker followed by a variety of breakout sessions and ending with "Star Power" presented by Juanita Cox-Burton. In between, the Programs Committee has included continental breakfast, lunch, a wine and cheese reception on Thursday evening, and a full breakfast on Friday. Add to that the opportunity for networking with other governmental purchasing professionals and you have the makings of another great conference. Look for your invitation via e-mail or log on to the RMGPA website www.frii.com/~rmgpa to download the registration. Hope to see you all there!

Take time to laugh - it is the music of the soul.



* Awards Committee

Mary Kirschmer, CPPB Mary_Kirschmer@ceo.cudenver.edu

For those of you who are new to RMGPA, every year nominations are submitted for Professional Buyer and Manager of the Year. Nominations are submitted based on an individual's experience, talent and dedicated professional attitude. Once all nominations are received, applications are sent to the nominees to be completed and returned for evaluation by the Awards Committee. The criteria that are evaluated are:

- Contributions to the Purchasing Profession
- Contributions to the entity he or she serves
- Contributions to Chapters
- Professional Certification
- Contributions to NIGP

2002 BUYER OF THE YEAR

Tim Wellmann, CPPB, has been a great asset to the purchasing profession. He has been very active with RMGPA and is currently serving as the Programs Committee Chairperson. Since Tim has taken over as the Programs Committee Chairperson, RMGPA has had its highest Conference registration at the 2001 Winter Conference, totaling 137. Along with his CPPB certification, Tim has also received certification in Purchasing Management and Negotiations through the University of Colorado at Denver.

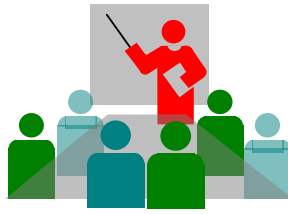
Tim has contributed documents to the NIGP specifications library. He has also redeveloped and implemented a database used by the City of Arvada's purchasing division as well as a database used by Central Stores. On a more personal note, Tim has a wonderful wife and two wonderful little boys of whom he is extremely proud.

CONGRATULATIONS TIM!



The Awards Committee apologizes and is greatly disappointed that we were unable to list a Manager of the Year for 2002. Unfortunately, there were not enough qualified applicants.

We would like to continue to encourage individuals to apply for Buyer and Manager of the Year. Please keep in mind that along with the great honor of being selected as Buyer or Manager of the Year, each individual will also receive an award of \$300 to be used toward any RMGPA or NIGP class, or registration to NIGP's annual forum.



* Education

Nancy Trontell, CPPB

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2003 Class Lineup – For further information, contact Nancy Trontell, Education Chair, at (719) 546-5211 or email at nancy.trontell@state.co.us

CPPB Review	-----	5/7-5/8/03
CPPO Review	-----	5/8/03
CPPB and CPPO Tests	-----	** 5/12/03
Get What You Want Through Successful Negotiation Strategies	-----	6/19-6/20/03
The Diversity Advantage— You, Me and Everyone Else	-----	7/17/03
Excellence in Purchasing Management	-----	7/18/03
Improving Procurement's Image Through Cost Savings	-----	8/21-8/22/03
Basic Legal Principles in Public Purchasing	-----	9/11/03
How To Process and Evaluate Bids	-----	9/12/03
Revenue Generating Contracts: A Program Where Everybody Wins	-----	10/23-10/24/03

** Please note this change in date. The test date was originally scheduled for May 9, but it has been rescheduled by NIGP to May 12.

All classes will be held at the Jefferson County Courts and Administration Building in Golden, Colorado. Course descriptions and registration forms are available on the RMGPA website at <http://www.frii.com/~rmgpa/> You can also send an email to nancy.trontell@state.co.us Be advised that all classes except Reviews are contingent upon RMGPA attaining registration minimums.

2003 SPRING CONFERENCE

RMGPA kicked off the 2003 conference schedule with an event hosted by our colleagues at Colorado State University. Coordinated with Spring Break, members had easy parking and access to the facilities at the Lory Student Center on the campus in Ft. Collins.

Following a greeting from Mr. Gerry Bomotti, VP, Admin. Services, CSU, and opening remarks by the 2003 President, Renee Wersch, CPPO, Adams County School District 50, members welcomed Jennie Readey, CPPO, Mgr. of Procurement & Contract Services, CDOT.

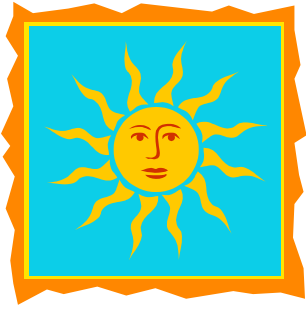
Jennie used her presentation skills and considerable experience to help the group explore the serious topic of Ethics. With handout materials and humor she examined the nature and importance of such things as Perception, Integrity and Public Trust, noting that "perception becomes fact" and that "we all need to do our part to maintain public trust."

During the Open Forum Session, members touched on a wide range of topics that included:

- ◆ Health care solicitations and cooperative efforts
- ◆ Funding and procurement jobs/functions
- ◆ "Technology Act of 2000"
- ◆ RFPs for general contractor hirings
- ◆ Textbook ordering systems
- ◆ Single/sole source requirements and applications
- ◆ Increasing bid limits
- ◆ Energy Audit and Performance Contracts

RMGPA also welcomed back Preston Leavitt, Ph.D., J.D., C.P.M., for an in depth look at Conflict Resolution. Though formally retired from regularly teaching business- and purchasing-related curriculums, Preston continues to reward his audiences with a well-balanced mix of fact and humorous anecdotes. During his presentation he noted, among many valuable insights, that "there are always several possible solutions to a conflict," that the answer to conflict "is to choose the best workable choice from the possibilities that are available." The "key," he reminded members, is that "the essence of conflict resolution is to honor the legitimate interests of all the persons involved."

A total of 96 members attended this event.



SUMMER PLANS

The 2003 Programs Committee hopes that you will take the opportunity to join us for the Summer Conference on June 5 & 6 in BEAUTIFUL ASPEN, COLORADO!

In addition to excellent lodging facilities* and rates, Programs has also arranged for a fun, economical way to get to and from the conference – a chartered “fun” bus. Check out the conference announcement and RSVP early to get your room at the Inn at Aspen, as well as a seat on the bus, along with your friends and family, for a hassle-free trip. Once in Aspen at the Inn, free bus transportation is available to/from town.

Please note that the special guest presenter for this summer will be our own former RMGPA colleague, Rick Grimm, who’ll be examining NIGP’s LEAP Program.

Come to Aspen for a fun and enlightening good time!

Submitted by:

Pete Toth, CPPB
Programs Committee Member



*The Inn at Aspen was selected as of a result of an RFP process and subsequent negotiations conducted by the Programs Committee.

Be not afraid of going slowly; be afraid only of standing still. ~ Chinese Proverb

* Achievements



New Certifications

Colorado

Michael Moore, CPPB
CO Department of Transportation

Rex Sellers, CPPO
City of Grand Junction

Dual Recertifications

Elizabeth Dunaway, CPPO, CPPB
Douglas County School District

Eileen Gonzales, CPPO, CPPB
El Paso County

Recertifications

Colorado

Steven Gess, CPPO
City of Colorado Springs

Michelle Campbell, CPPB
City of Wheat Ridge

Sharon Williams, CPPB
City of Brighton

Tim Winter, CPPB
Routt County

Carol Harvey, CPPB
CO Springs School Dist. #11

Lee Jenniges, CPPO
City of Colorado Springs

Leslie Vallie, CPPO (Lifetime)
Retired

Utah

Donna Davis, CPPB
Weider Nutritional International

C O N G R A T U L A T I O N S !

* Treas\$ury Notes

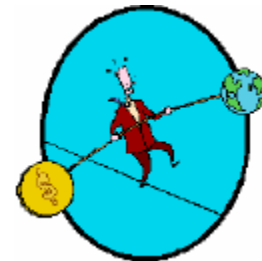
Bruce Hartmetz, CPPB

Bhartmetz@northglenn.org

Budget reductions have forced a number of agencies/individuals to give up their RMGPA membership. RMGPA would like for these folks to still be able to attend the educational and networking functions, so the question has been raised regarding member and non-member conference rates. Please consider non-member conference rates and share your thoughts with the membership during open forum session in Aspen this June.

For the sake of discussion, let's assume a \$20 higher rate for non-member conference attendance. The actual amount will be determined after hearing the thoughts of the membership.

Your feedback is very important - thank you in advance for your participation.



HATS OFF TO RMGPA

I recently instructed an NIGP class in San Antonio, Texas where the educational coordinator (and also current president) is Ernie Lee. He instructed a class last year in Golden, Colorado and he wanted us to know that "we have a wonderful organization." He couldn't quit talking about how everyone made him feel so welcome and even drove him to various scenic parts of our area (Georgetown, etc.). He really appreciated the hospitality.

I told him I would pass on his comments. It is nice to go to a different area and hear such warm and praising comments about RMGPA members. Of course, we already know what a sharing and caring group we have, but it is always nice to be recognized by someone else.



Keep up the excellent work!

Thanks, again.

Mary Ann Pittman



EAST·WEST RESORTS

I N N A T A S P E N

Welcomes Rocky Mountain Governmental Purchasing Association June 4-6, 2003



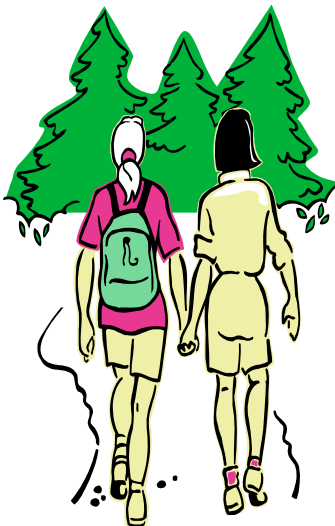
Especially for you:

- 2 for 1 dinners for members and guests in the on site Elkhorn Bar and Grille
- Nightly activities at the hotel for families
- 10% Discount on outdoor activities by Blazing Adventures

- River Rafting
- Bicycle Tours
- 4-Wheel Drive Tours
- Hiking Tours
- Sunset Dinners

Details will be distributed to membership via e-mail

- Free bus services from the hotel to the town of Aspen



Please contact the Inn at Aspen's reservation department to reserve your room now!

--Rates are \$79 per night. This rate is good for the nights of June 2-9, 2003.

1-800-952-1515 - 38750 Highway 82 Aspen, CO 81611

QUESTIONS? SUGGESTIONS? CONTACT US!

RMGPA BOARD OF DIRECTORS

POSITION	OFFICER	AGENCY	PHONE	FAX
President	Renee Wersch, CPPO	Adams County School Dist 50, Westminster, CO	(303) 428-3535	(303) 657-3998
Vice President	John Stephen, CPPB	City of Fort Collins, Colorado	(970) 221-6777	(970) 221-6707
Secretary	Mike Thomas, CPM	City & County of Broomfield, Colorado	(303) 464-5824	(303) 726-9263
Treasurer	Bruce Hartmetz, CPPB	City of Northglenn, Colorado	(303) 450-8710	(303) 450-8948
Past President	Gina Abbott, CPPB	El Paso County, Colorado	(719) 520-6391	(719) 520-6396

STANDING COMMITTEES

POSITION	CHAIRPERSON	AGENCY	PHONE	FAX
Awards	Mary Kirschmer, CPPB	Douglas County Schools, Castle Rock, Colorado	(303) 814-5195	(303) 688-0750
Education	Nancy Trontell, CPPB	Colorado Lottery, Pueblo, Colorado	(719) 546-5211	(719) 546-5208
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Legislative	Liz Estrada	Adams County, Brighton, Colorado	(303) 654-6052	(303) 654-6058
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Newsletter	Fran Mueller, CPPO	Jefferson County, Golden, Colorado	(303) 271-8589	(303) 271-8598
Programs	Tim Wellmann, CPPB	City of Arvada, Colorado	(720) 898-7094	(720) 898-7098
Public Relations	Dirk Banks, CPPO, CPPB	Northern Colorado Water Conservancy Dist.	(970) 667-2437	(970) 669-1143
State/Local	Susanna Lienhard	Colo Divn of Local Government, Denver, CO	(303) 866-3005	(303) 866-4819
West Slope				

Website: www.frii.com/~rmgpa